





COMPANY PROFILE











OUR BRIEF

Welcome to Encozen.

Encozen provides engineering consultancy services in the Middle East and Africa and has serviced various construction stakeholders in the disciplines of contract and commercial management, planning, claims, dispute resolution and project management.

Encozen has successfully worked with diverse environments, cultures, sectors and industries including commercial, residential, health care, infrastructure, power, food and agriculture.

Encozen services reputable companies and vigorously strives to establish and maintain proper and professional relationships with its clients by providing outstanding and customized services coupled with optimum frameworks of engagement. By thorough study of the project at hand and the client's requirements, Encozen provides its clients with the most comprehensive services in the sake of maximizing the value added to its clients and finding the most effective terms of engagement.

Encozen strives to maximize knowledge transfer to its clients' resources during its engagement thus rendering clients' investments in Encozen of a long-term nature. Encozen terms of engagement are flexible depending on clients' needs and include individual or combined services.

"Looking forward to work with you"





OUR SERVICES

A variety of Services

Contract Management Services	3
Commercial Management Services	3
Planning & Scheduling Services	4
Claims & Dispute Resolution Services	4
Client Representative Services	5
Management Consultancy Services	5

CONTRACT MANAGEMENT SERVICES

Pre-Qualification to Contract Award

Preparation / review of pre-qualification documents

Preparation / review / negotiation of teaming agreements

Preparation / review of tender documents

Preparation / review of tender addenda, qualifications, clarifications, questions and answers

Preparation / review / negotiation of contract documents

Contract Award to Final Hand Over

Preparation / advice on contractual matters

Preparation / review / negotiation of subcontract, supply and design agreements

Advice on design, construction and property insurance

COMMERCIAL MANAGEMENT SERVICES

Pre-Qualification to Contract Award

Preparation of budgets

Preparation / review of tender or contract bill of quantities

Preparation / review of preambles to bill of quantities or method of measurement

Preparation / review of cash flow

Preparation / review of payment terms and financial securities

Contract Award to Final Hand Over

Preparation / review of risk management plan

Preparation / review of design development revised bill of quantities and budget

Preparation / review of cost report and cash flow

Preparation / review of interim and final payment application and accounts

Preparation / review of variations' bill of quantities and measurement

Preparation / review of interim and final re-measurement

Preparation / review of letter of credits and bank guarantees

PLANNING & SCHEDULING SERVICES

Pre & Post Contract Award

Preparation of preliminary project schedule or milestones

Preparation / review of detailed project resource loaded schedule

Preparation / review of variation's schedule

Preparation / review of acceleration and recovery schedule

Preparation / review of progress reports

Preparation / review of individual time impact analysis and overall or integrated time impact analysis

Preparation / review of concurrent delays analysis

Preparation / review of disruption analysis

Preparation / review of productivity analysis and improvement

CLAIMS & DISPUTE RESOLUTION SERVICES

Post Contract Award

Preparation / review of notices to claim

Preparation / review of financial claims and counterclaims

Preparation / review of extension of time claims and counterclaims and associated costs

Preparation / review of independent analysis of claims and counterclaims

Preparation / review of disputes documentation

Preparation / review of contractual claims and counterclaims for arbitration or legal proceedings

CLIENT REPRESENTATIVE SERVICES

Pre-Qualification to Contract Award

Management of pre-qualification process

Identification and appointment of engineering firms

Establishing owner's technical and commercial requirements

Management of design process and tendering process

Preparation of project budget and program

Advice on optimum tender for contract award

Review of contract documents and management of award process

Contract Award to Final Hand Over

Project and construction controls

Planning controls

Commercial controls

Contract controls

MANAGEMENT CONSULTANCY SERVICES

Corporate & Projects

Structuring / re-structuring of contracts, commercial and planning departments

Preparation / implementation of contracts, commercial and planning departments manual

Trainings in contracts, commercial and planning disciplines

OUR PROJECTS

Encozen has serviced the following projects, whether during pre-contract (concept, pre-qualification, tendering, award) or post-contract (kick off, execution, preliminary acceptance, defects liability period, final acceptance) phases





COMMERCIAL & RESIDENTIAL PROJECTS

PROJECT NAME	PROJECT OWNER	ENCOZEN SERVICES
Kingdom Centre, Riyadh - KSA	Kingdom Holding Co. / Trade Center Company Ltd.	Post-Contract: Commercial Management and Dispute Resolution
Convention Center & Delegation Heads, Jeddah - KSA	Saudi Royal Protocol	Pre-Contract: Contract & Commercial Management
Information Technology & Communication Complex (ITCC), Infrastructure Package & Data Center Package, Riyadh - KSA	Rayadah Investment Company (RIC)	Post-Contract: Contract & Commercial Management and Claims
Jewels Twin Towers, Dubai - UAE	Jewels Ltd.	Post-Contract: Contract Management
Underground Car Park & Utility Bldgs at Diwan Al Amiri, Doha - Qatar	Private Engineering Office	Post-Contract: Claims
Qatar Silhouette Tower, Doha - Qatar	Qatar Islamic Bank (QIB)	Post-Contract: Contract Management
Jabal Al Kabah Hotel Phase I, Makkah, KSA	Abdulatif Jameel Real Estate Investment Co.	Post-Contract: Claims

PROJECT NAME	PROJECT OWNER	ENCOZEN SERVICES
Hamad Medical City - Nurses Hostel & Married Staff Accommodations, Doha - Qatar	Ministry of Municipal Affairs & Agriculture - Building Engineering Department	Post-Contract: Contract Management & Commercial
Housing Projects, Yanbu Industrial City, Yanbu - KSA	Saudi Arabia Basic Industries Company (SABIC)	Pre-Contract: Contract & Commercial Management
Al Mada Towers, Jeddah - KSA	Kepelalnumu	Pre-Contract: Contract & Commercial Management
Credit Suisse Fit Out, Riyadh - KSA	Credit Suisse / Saudi Swiss Securities	Pre & Post-Contract: Contract & Commercial, Scheduling and Client Representative
Residential Building, Jawhara Jeddah - KSA	DAMAC	Pre & Post-Contract: Contract & Commercial Management
East Dammam Site Development & Housing Dammam - KSA	Saudi Aramco	Pre-Contract: Contract & Commercial Management
Jabal Omar Development, Makkah - KSA	Jabal Omar Development Co.	Pre-Contract: Contract & Commercial Management
King Abdullah International Gardens, Riyadh - KSA	Riyadh Municipality	Pre-Contract: Contract & Commercial Management
Al Esayi Tower, Jeddah - KSA	Sheikh Mohammed Omer Al Esayi and SAMBA	Pre-Contract: Contract & Commercial Management Post-Contract: Contract Management & Claims
King Abdullah Financial District, Conference Center A.01, Sub-Structure & Steel Erection Enabling Works, Riyadh - KSA	Rayadah Investment Company (RIC)	Post-Contract: Contract Management
Body Masters Gym Developments, KSA	Body Masters / Amwal Al Khaleej	Pre & Post-Contract: Commercial Management and Client Representative
Al Olaya Towers, Riyadh - KSA	General Organization for Social Insurance (GOSI)	Post-Contract: Contract & Commercial Management and Claims
Janadriah Residential Development, Riyadh - KSA	PCL and Arabia	Pre-Contract: Planning & Scheduling
Al Khobar Lakes Development, Khobar - KSA	Emaar Middle East	Post-Contract: Contract & Commercial Management
Information Technology & Communication Complex, Convention Hotel Package Riyadh - KSA	Rayadah Investment Company (RIC)	Post- Contract: Claims

PROJECT NAME	PROJECT OWNER	ENCOZEN SERVICES
Communication & Information Technology Commission (CITC) Headquarters Riyadh - KSA	Communication & Information Technology Commission (CITC)	Post - Contract: Commercial Management
King Abdullah Waad Al-Shamal City Development Al Khabra – KSA	Ma' aden Infrastructure Company (MIC)	Pre - Contract: Contract & Commercial Management
SAMBA Head Quarters, Riyadh - KSA	SAMBA Financial Group	Post-Contract: Contract Management







HEALTH CARE & EDUCATION PROJECTS

PROJECT NAME	PROJECT OWNER	ENCOZEN SERVICES
Kingdom Hospital, Riyadh - KSA	Kingdom Holding Co. / Trade Center Company Ltd.	Post-Contract: Commercial Management
150 Clinics in KSA, KSA	Ministry of Public Health	Pre-Contract: Contract & Commercial Management
Qaseem University Hospital, Qaseem -KSA	Ministry of Higher Education	Pre-Contract: Contract & Commercial Management
Al Faisal University Development Phases I & II, Riyadh - KSA	Al Faisal University	Pre-Contract: Contract & Commercial Management
Imam Mohammad Bin Saud Islamic University, Riyadh - KSA	Imam Mohammad Bin Saud Islamic University	Pre-Contract: Contract & Commercial Management
King Khalid University, Abha - KSA	King Khalid University	Pre-Contract: Contract & Commercial Management
Prince Salman Science Oasis (PSSO), Riyadh - KSA	Arriyadh Development Authority (ADA)	Post-Contract: Contract Management
King Abdullah Petroleum Studies & Research Center (KAPSARC), Riyadh - KSA	Saudi Aramco	Post-Contract: Contract & Commercial Management and Claims
Techno Valley Project, Dahran - KSA	King Fahd University of Petroleum & Minerals	Post-Contract: Contract Management
Upstream Professional Development Center, Dahran — KSA	Saudi Aramco	Post-Contract: Claims & Dispute Resolution

PROJECT NAME	PROJECT OWNER	ENCOZEN SERVICES
King Abdullah Sports City (KASC) Jeddah - KSA	Saudi Aramco	Pre-Contract: Contract & Commercial Management
Expansion Project for King Faisal Specialist Hospital & Research Center, Jeddah - KSA	King Faisal Specialist Hospital & Research Center, General Organization - Jeddah Branch	Pre-Contract: Contract & Commercial Management
Hail Hospital 200 Beds, Hail - KSA	Ministry of Health	Post-Contract: Claims & Dispute Resolution
Princess Noura University for Women (PNUW), Housing Facilities Package and School of Dentistry & Pharmacy Package, Riyadh, KSA	Princess Noura University for Women (PNUW)	Post-Contract: Claims









FOOD & AGRICULTURAL PROJECTS

PROJECT NAME	PROJECT OWNER	ENCOZEN SERVICES
Al Marai CPP2 Factory, Services, Transport Depot, Workshops & Accommodations, Riyadh - KSA	Al Marai Co.	Post-Contract: Commercial Management
Pain d'Or Factory, Riyadh - KSA	Saudi Malco Group	Post-Contract: Contract & Commercial Management, Planning &Scheduling and Client Representative
Pizza Hut & MEED Fit Outs KSA	Mawarid Food Co	Pre & Post-Contract: Commercial Management
Kafaa Agricultural Development, Babar - Sudan	Government of Sudan	Post-Contract: Contract Management, Claims & Dispute Resolution
Al Kharj Flour Mill, Al Kharj - KSA	Saudi Arabia Grain Silos & Flour Mills Organization (GSFMO)	Pre-Contract: Contract & Commercial Management
Tushka Agricultural Development, Tushka - Egypt	Government of Egypt / GAFI	Post-Contract: Contract Management, Claims & Dispute Resolution







OIL, GAS & PETROCHEMICAL PROJECTS

PROJECT NAME	PROJECT OWNER	ENCOZEN SERVICES
Jubail Paraffin & Lab Plant, Jubail -KSA	Gulf Farabi Petrochemical Co.	Pre-Contract: Contract & Commercial Management
Hawiyah Natural Gas Recovery Plant (HNRP), Hawiyah - KSA	Saudi Aramco	Post-Contract: Commercial Management
Hassad Project Jubail - KSA	Jubail Chemical Industries (JANA)	Post-Contract: Claims & Dispute Resolution
Karan Utilities & Co-generation Gas Plant, Khursaniyah - KSA	Saudi Aramco	Post-Contract: Claims & Dispute Resolution
Sadara Packaging Center Civil Works & Buildings, Jubail - KSA	Sadara (Saudi Aramco / Dow Chemical)	Pre-Contract: Contract & Commercial Management Post-Contract: Contract Management





WATER & POWER PROJECTS

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PROJECT NAME	PROJECT OWNER	ENCOZEN SERVICES
Jazan Power Plant 250MW Extension, Jazan - KSA	Saudi Electricity Co. (SEC)	Pre-Contract: Contract & Commercial Management
Yanbu 500MW Thermal Power Plant, Yanbu - KSA	Marafiq	Pre-Contract: Contract & Commercial Management
Ras Az Zawr 2400 MW Power & Desalination Plant Package P Ras Az Zawr / Al Khair - KSA	Saline Water Conversion Corporation (SWCC)	Pre & Post-Contract: Contract & Commercial Management
PP10 Crude Oil Pipeline & Metering Station, Riyadh - KSA	Saudi Electricity Co. (SEC)	Post-Contract: Contract Management
Jeddah RO Phase 3, Jeddah - KSA	Saline Water Conversion Corporation (SWCC)	Pre-Contract: Contract & Commercial Management
Banha & Giza 750MW/1500MW Power Stations, Banha & Giza - Egypt	Ministry of Electricity & Energy	Post-Contract: Contract Management
Mirfa Independent Water & Power Project (IWPP), UAE	Abu Dhabi Water & Electricity Authority (ADWEA)	Pre-Contract: Contract Management
King Abdulaziz International Airport Sea Water Desalination Plant, Jeddah -KSA	General Authority of Civil Aviation (GACA)	Pre-Contract: Contract & Commercial Management
Deir Aamar Power Plant II, Tripoli - Lebanon	Ministry of Energy and Water (MoEW)	Pre-Contract: Contract & Commercial Management
Azzur & Sabiya Power Projects, Kuwait	Ministry of Electricity	Pre-Contract: Contract Management
Saudi Aramco Cogeneration Projects, Abqaiq, Hawiyah & Ras Tanura - KSA	Saudi Aramco	Pre-Contract: Contract & Commercial Management

PROJECT NAME	PROJECT OWNER	ENCOZEN SERVICES
Repowered Hussein Power Station, Zarqa - Jordan	Ministry of Electricity	Pre-Contract: Contract & Commercial Management
Maaden Phosphate Project Power & Desalination Project, Ras Az Zawr / Al Khair - KSA	Saudi Arabian Mining Company (Maaden)	Pre-Contract: Contract & Commercial Management
Rabigh Independent Power Project (IPP), Red Sea Coast - KSA	Rabigh Electricity Company	Post-Contract: Contract Management
MED Desalination Plants, Duba, Al Wajh & Al Khafji-KSA	Saline Water Conversion Corporation (SWCC)	Pre-Contract: Contract & Commercial Management
Phase III Add-On Combined Cycle Project at Samra Thermal Power Station, Samra - Jordan	Samra Electric Power Company (SEPCO)	Pre-Contract: Contract & Commercial Management
Salalah IWPP, Salalah - Oman	SembCorp Industries	Post-Contract: Contract & Commercial Close Out
Yanbu Power & Desalination Plant (Phase 3), Yanbu - KSA	Saline Water Conversion Corporation (SWCC)	Pre-Contract: Contract & Commercial Management
Tabouk Power Plant Extension Stage VI (Units 11 & 12) Tabouk - KSA	Saudi Electricity Company (SEC)	Post-Contract: Commercial Management
Duba Power Plant Extension (Units 7, 8 & 9) Duba - KSA	Saudi Electricity Company (SEC)	Post-Contract: Commercial Management
Extension (350MW) of Jerada Charcoal Power Plant, Jerada - Morocco	Office Nationale de l' Electricite et de l' Eau Potable (ONEE)	Post-Contract: Contract & Commercial Management







PORTS, HIGHWAYS & INFRASTRUCTURE PROJECTS

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PROJECT NAME	PROJECT OWNER	ENCOZEN SERVICES
King Abdulaziz Airport Hajj Terminal, Jeddah - KSA	General Authority of Civil Aviation (GACA)	Pre-Contract: Contract & Commercial Management
New King Abdulaziz International Airport (KAIA), Jeddah - KSA	General Authority of Civil Aviation (GACA)	Pre-Contract: Contract & Commercial Management
New Doha International Airport (NDIA), Doha - Qatar	Government of State of Qatar / New Doha International Airport (NDIA) Steering Committee	Pre-Contract: Contract Management Post-Contract: Contract & Commercial Management, Claims & Dispute Resolution
North South Railway (NSR) Civil & Tracks Works, Ras Az Zawr to Al Zabirah Mine - KSA	Ministry of Finance	Pre-Contract: Contract & Commercial Management
Aircraft Maintenance Hangars, Jeddah -KSA	Saudi Aerospace Engineering Industries (SAEI)	Pre-Contract: Contract & Commercial Management
Jet Propulsion Center, Jeddah - KSA	Saudi Arabian Airlines	Pre-Contract: Contract & Commercial Management
King Abdullah Financial District, Parcels 3.04 & 3.05 and Thumamah Road Junctions, Depressions, Travelator Tunnels & Landbridge, Riyadh - KSA	Rayadah Investment Company (RIC)	Post-Contract: Contract Management
Prince Mohammed Bin Abdulaziz International Airport, Madinah - KSA	General Authority of Civil Aviation (GACA)	Pre-Contract: Contract & Commercial Management
Riyadh Light Rail Mass Transit System, Riyadh - KSA	Arriyadh Development Authority (ADA)	Pre-Contract: Contract & Commercial Management
Passenger Station & Mosque, Riyadh -KSA	Saudi Railway Company	Pre-Contract: Contract & Commercial Management

PROJECT NAME	PROJECT OWNER	ENCOZEN SERVICES
Information Technology & Communication Complex (ITCC), District Cooling Package, Riyadh -KSA	Rayadah Investment Company (RIC)	Post-Contract: Contract Management
Shah Habshan Ruwais Section - Civil, Structures, Systems, facilities and Track Works, Abu Dhabi - UAE	Union Railway Abu Dhabi	Pre-Contract: Commercial Management
CITC Headquarters Building, Riyadh -KSA	Communication & Information Technology Commission (CITC)	Post-Contract: Commercial Management & Claims
New facilities at King Faisal Air Academy (KFAA), Saudi British Defence Co-operation Programme Riyadh & Tabuk -KSA	BAE Systems	Post-Contract: Contract Management





































OUR CLIENTS

MAJOR CLIENTS

El Seif Group – El Seif Engineering Contracting (ESEC)

Saudi Malco Group - Pain d' Or (MALCO)

Saudi Masader for Water & Power (MASADER)

Modern Arab Construction (MAC)

Credit Suisse - Saudi Swiss Securities (SSS)

Al Rajhi International for Investment (RAII)

Mawarid Food Company (MFC)

Drake & Scull Construction (D&SC)

Al Arrab Contracting Company (ACC)

Nesma and Partners (NESMA)

Sepco3 Electric Power Construction Corporation (SEPCOIII)

Saudi Enterprise for Safety Equipment (SESE)

Saudi Business Machines (SBM)

NesmaEserOnur (NEO)

Kulak Construction

Contracting & Construction Enterprises (CCE)

Musharabia Contracting Co. (MCC)

Saudi Arabian Construction Co. (SACC)

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SOME REFERENCES



TO WHOM IT MAY CONCERN

February 1, 2012

This is to certify that Encozen has provided Credit Suisse with project management services from January 2007 to April 2007.

Encozen has served us according to Credit Suisse standards and we would not hesitate to recommend them for such services.

For and on Behalf of Credit Suisse,

Daniel F. Luethy

Director of Corporate Real Estate Investments



Investment Banking + Private Banking + Asset Manageme



ELSEIFENGINEERING CONTRACTING COMPANY

WITH LIMITED LIABILITY SR. 110.000.000.00 C.R. NO.: 1010195246, NEMBERSHIP NO.: 147287

HEAD OFFICE

P.O. Box 2774, Riyadh 11461 KINGDOM OF SAUDI ARABIA

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هركة السيف مهتمسون مقاولون

ئات ميزرلة ممبرية سمل تَباري ١٩٠٢،٢٠١ رقم الفرقة التجارية ١٤٧٢٨٧ الله كذا الدرائدسي.

> ص.ب ۲۷۷۴ ، السريساني ۱۱۹۹۱ نلملکنه افسريسة المسخدوديسنة نلفسيون : ۹۹۹۱ ۱ ۵۹۱ + ۹۹۹ فساکسي : ۹۷۹۹ ۱ ۱ ۹۹۱ ۱ وجود پريدانکرون: esec@el-seif.com.sa نلرقم الالکرون: www.el-seif.com.sa

January 2012

This is to certify that Encozen has been serving El Seif Group of Companies, and namely El Seif Engineering Contracting since January 2007.

Encozen has provided us with contract administration and management, quantity surveying, commercial management, claims and dispute resolution services.

Encozen has served our head office as well as our Middle East projects with professionalism and dedication.

I wish Encozen all the best of growth.



BANKERS: Saudi American Bank - Riyadh

Saudi British Bank - Riyadh

AlBank AlSaudi AlFransi - Riyadh

البنوك، البنك السعودي الأمريكي ـ الرياض البنك السعودي البريطاني ـ الرياض

البنك السعودي الشرئسي الرياض



شرکذالانحادالهبدسی لسعودیه Saudi Consolidated Engineering Company Khatib & Alami رقع الرحصة ٢٦٢/٢٢٢ / ٧٢ Lacense No. 323/13/72

February 21, 2012

TO WHOM IT MAY CONCERN

SCEC - Khatib & Alami and Encozen have been working together on couple of projects during the past years.

Encozen has shown to be a professional consultancy practice with impressive project management, contract/commercial management and planning knowledge.

For that, we would not hesitate to recommend Encozen to construction stakeholders

For and on behalf of: Saudi Consolidated Engineering Co., (Khatib & Alami)

Jihad A. Mohtadi Deputy Resident Manager

Saudi Cansolidated Engineering Company

BUYADE

JAMES ASS Marribustria AC C. 11801 PLO Six 8000; Jaedah 21413 PHONE: 8143761 / 8143762 FAX: 8143764 E.mai: jacobs-dishatthalami.com Website: www.khatibalami.com

JEDID ARE

AL-KISOBAB

مكنى ١١/١٢١١م

STREET, LINE

رفد المسينة في بن ١٦٥٥ ١١١٨٠ - الرياس ١٨١٨ عليا ملت ١٩٧٨/١١ / ١٩٧٨/١١

www.ichatibalami.com - ¿.a.u.u



28 January 2012

TO WHOM IT MAY CONCERN

Encozen has been providing Nesma and Partners with contract and commercial management services and claims services since August 2010.

Encozen has served our head office as well as our Riyadh projects with diligence and professionalism.

For and on behalf of Nesma and Partners Cont. Co. Ltd.

Imad Gholmieh Chief Executive Officer





(マグロマロン (マグロマロン) (145)



September 10, 2012

Subject

ENCOZEN

To whom it may concern;

This is to certify that Encozen has been providing Saudi Business Machines (SBM) with extension of time and associated costs services.

Encozen has been satisfactorily served us and we would not hesitate to recommend them for such services.

For and on behalf of SBM,

Andre Outayek Country Operations & Control Manager Network Solutions & Services (NSS)

sbm.com.sa

THE GENERAL MARKETING AND SERVICES REPRESENTATIVE OF IBM WORLD TRADE CORPORATION



AL Arrab Contracting Co.

(C.J.S.C)





شركة العراب للمقاولات (مساهمة مقفلة) مقاولون عامسون

TO: ENCOZEN S.A.L OFF SHORE ATT: Mr. Rami F. Al-Americani

29 January 2012

This is to certify that Encozen has been providing Al Arrab Contracting Company with contract and commercial management services since September 2010 up to date.

Encozen has served our corporate office as well as our projects with diligence and with the required level of quality.

For that, we would not hesitate to recommend Encozen for such services.

For and on Behalf of Al Arrab Contracting Company

Samer Arafa

Executive Vice President

س ت ۱۱-۱۰۱۷ – ص.ب ۱۱۲۳ الرياض ۱۱۲۳۳ – ماتف : ۱۵۰۰ ۲۱ / ۱۵۰۱ – فاكس ۲۷۵۸۳۳ – الملكة العربية السعودية – رقم المضوية ۲۰-۲۰ C.R. 1010152417 - P.O. Box 91313 Riyadh 11633 - TeL: 2109525 / 2107556 - Fax : 2755832 - Kingdom of Saudi Arabia - C.C. No. 93063 E-mail : enquiry@arrab.com.sa



April 2013

To ENCOZEN

To whom if may concern

This is to certify that Encozen has been providing Kulak Construction Co. with contract management services since Mid-2012. Encozen has been serving us with diligence and we would not hesitate to recommend Encozen for such services.

For and on Behalf of Kulak Construction.

Garo Keverian Managing Rarther

Almazaar St. Global block(2),Floor (8) P.O.Box 221575, Riyodh 11311 - Tel: (01) 217 2406 Fax: (01)217 2477 C., R., 1010288568 - Membership Na. 233137 — admin@kulak-ksa.com - www.kulakca.com.tr





Modern Arab Construction Co. Ltd.

P.O. Box 855 - Al-Khobar 31962, Saudi Arabia - Tel.; (03) 882 2233 - Telefax; (03) 882 5804 E-mail: mac@macconstruct.com - Website: www.macconstruct.com

02 February 2012

TO WHOM IT MAY CONCERN

This is to certify that ENCOZEN has provided Modern Arab Construction Company Limited (MAC) with Quantity Surveying Services from May 2007 to October 2007.

ENÇOZEN has satisfactorily served us and we would not hesitate to recommend them for such services.

For and on behalf of Modern Arab Construction Company Limited

Dimitri G. Salameh Senior Executive Vice President



CAPITAL S.R. 15.000,000 - C.R. 2769

RITADH BRANCH: P.D. Box: 7819 - Tel.: (81) 4776772. - Telex: 488524 NACCON SJ - Telefax: (81) 4780516



ص.ب ۵۵۷۲۲ ـ الرياض ۱۱۵۵۵ ـ المملكة العربية السعودية ـ تلفون: ۵۷۷۸۱۶۵ ـ قاكس: ۱۲۹۱۱۳۰ ـ قاكس: ۴۷۹۱۱۳۰ P.O.Box 55722 - Riyadh 11544 Kingdom of Saudi Arabia - Tel.: 477-8144 - Fax: 476-1130

Date : January 30, 2012 Ref. No. : 2012-HCS-04

To : Mr. Rami F. Al-Americani

Managing Director

ENCOZEN

Fax#: 01 - 243 3769

From : Office of the Managing Director - MFC & Meed

Subject : ENCOZEN Services

Dear Rami,

I would like to extend my sincerest appreciation and thanks for the great experience and excellent quality services.

As a matter of satisfaction, Encozen has provided Mawarid Food Company with the best surveying services in Pizza Hut fit out projects in KSA during the months of January and February 2009. It has served with professionalism and we would not hesitate to work again with Encozen.

Keep in mind that your exceptional services is highly recognized and appreciated.

Best Regards,

Hassan Soultani



ال Sepcoll الكثرية ياور كونستر نكشن كور يوريش (كالله Sepcoll السراكة يالله Sepcoll Electric Power Construction Composition Insuedi

January 2012

Encoden has been providing SEPCDII Electric Power Construction Corporation with contract and commercial management services since June 2011.

Encoden is serving our regional office as well as our Middle East - North Africa projects with professionalism and to our satisfaction.

We would not hesitate to recommend Encozen.

For and on behalf of SSPCOIII,

Vice President President - MENA Region

SEPCO III ELECTRIC POWER CONFIDENCIAL CORPORATION BRANCH فرع شركة سيكو اليكاثريك بآلار

ص.ب. 57 رايــــــــــغ 21911 المملكة العربية السعونية س.ث. 4602002854 P.O.Box 57 RABIGH 21911 K.S.A CR NO.4602002854





الشركة السعودية لمعدات السلامة

ير كذانات ميولية محردة واستانها و بال صوري مدان بالكافرا Saudi Enterprise for Safety Equipment Company with Limited Liability Capital 1,000,000 S.R. Paid in Full P.O.Box 17772 ۱۷۷۷۷ مي. الرياض 11494 الرياض 11494 Saudi Arabia المساودية

REFERENCE CERTIFICATE

To whom it may concern,

January 30 2012

Having received Encozen's services with regards to claims and contract management consultancy, I can attest that Mr. Americani and his team not only provided SESE with a timely and professional service, but Encozen introduced our project management team to new and effective procedures that now allow us to better scrutinize and implement contractual requirements early on , hence avoid any potential contractual disputes.

On a professional level, Mr. Americani has great integrity and is very dedicated and tireless in his efforts to achieve his set targets. On a personal level, I have come to know and respect Mr. Americani for his sincere and charismatic character.

With great honor, I certify that Encozen has provided SESE with exceptional claims services during 2009.

For and on Behalf of SESE,

Charles F. Saad General Manager

Riyadh: C.C.No. 3435 - C.R.No. 1010073689

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Fax: (9661)-4767670

E-mail: sese@sese-systems.com

الرياض - وقم الغرفة المجاوية ٣٤٣٠ - سجل أماري ٧٣٦٨٩ - ١٠١

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E-mail: sese@sese-systems.com

Drake & Scull Construction Saudi Arabia



شركة دريك آند سكل السعودية للإنشاءات

TO WHOM IT MAY CONCERN

January 2012

Encozen has been providing Drake & Scull Construction - Saudi Arabia with contract and commercial management and claims services since May 2010.

Encozen has served our corporate office as well as our projects with diligence and with the required level of quality.

For that, we would not hesitate to recommend Encozen for such services.

For and on Behalf of Drake & Scull Construction

Alaa A. Saed Managing Director

> شركة دريك الدسكل السعودية الرئشاءات Desire & Scales, such coon Saudi Arabis' P. O. Blox 9778 Rhyadin - R.S. A

Commercial Registry No. 1010290425

A Drake & Scull International PJSC Company

سول تَهِلِي رَأَمَ ٢١١-٢١-١

احدى شركات دريك آند سكل انترناشيونال شمع.

OUR CONTACTS

Please Log on to our website www.encozen.com for our full contact details